## Finally, a software package for PCO's that's powerful, easy to use *and* affordable!

# The Structural Pest Control System®

If you've been looking for a way to eliminate scheduling problems, do away with mounds of paperwork, save time, and make more money - you've just found it. Let us show you why PCO's across the country have automated their businesses with SPCS - the most innovative software package available for Pest Control Companies.

Learning to use SPCS is easy. Simply select what you want to do from the easy to follow menus. The extensive on-line help facility is always available at the press of a key. All scheduling, customer, and route management can be done from one screen.

## **Customers**

SPCS allows you to manage your customer information much more efficiently. No more pulling index cards or old invoices to find out information about a customer. Everything you need to know including service, payment, and chemical history is available at the press of a key.

There is no limit to the number of customers you can keep track of. SPCS maintains an extensive customer database that keeps a wealth of information for each customer including:

- Separate service and billing addresses.
- Separate tax rates for each customer.
- Source to track advertising and other marketing techniques.
- Initial, Last, and Next Service Dates.
- An unlimited amount of note and/or comment information for each customer.
- An unlimited amount of direction and/or job instruction information.

## Forms

The service ticket /invoice itself is customizable, allowing target pests, the chemicals you normally use, and the locations treated to be specified on the invoice. You can also specify footnotes that appear at the bottom of every ticket. Any special instructions or comments can optionally be made to appear on the ticket for selected customers.

#### SPCS can print service ticket/invoices on:

- 1. Plain paper: SPCS will generate service ticket/invoices on plain paper in a variety of formats. SPCS does not require any special forms.
- **2.** Our Forms: We also have a line of perforated forms designed to work with SPCS. For a nominal fee, you can have them imprinted with your logo.
- 3. Your Form: If you have a service ticket/invoice you like, we can make SPCS print on your form.

## **Scheduling**

Having problems keeping track of your schedules? We all know that once a customer is skipped that revenue can never be made up. The SPCS scheduling features make managing routes and schedules a breeze. Everything you need to know about the schedule for any given time period is right in front of you at the press of a key.

SPCS provides several ways to view the schedule including Daily, Weekly, Monthly, Technician, and Spreadsheet schedule screens. You can use the easy Point & Click features to add a customer to the schedule or modify an existing appointment. Or use the Drag & Drop features to easily move a customer from one date and time to another.

SPCS includes a very flexible scheduling system. Customers can easily be setup to be scheduled on the same day of the week and week of the month. For example, the first Monday of every month or the 3rd Friday every 3 months. In addition, customers can be scheduled for odd or unusual recurring appointments such as the 1st of every month, every 23 days, every 7 weeks, etc. Customers can also be scheduled for seasonal services that are only rendered for certain months of the year.

You can manipulate individual scheduled appointments for a customer without effecting any future scheduled appointments. Additionally, SPCS will allow you to easily move groups of customers from one service date to another.

Keeping track of what services customers are scheduled for and their service charges is not easy. Especially when customers may want an additional service this time, or maybe they want a special service before their regularly scheduled service comes due. And what if a customer also has an annual termite renewal due once a year? SPCS handles all of these situations and almost every other possible scenario with ease.

#### **Multiple Scheduled Services**

SPCS allows you to setup **ANY NUMBER** of scheduled services for each customer with any number of service items for that scheduled service. For instance, a customer can be a regular quarterly customer, an annual termite renewal, and a weekly customer all at the same time. SPCS schedules, reschedules, and maintains each type of service independently of the others.

When viewing the schedule all the information about each customer is shown. You know immediately if the customer has been confirmed for that date and time or not. Want to quickly look at another day, simply press a key and pick any new date from the calendar.

Want to know what customers are scheduled for tomorrow, next week, next month, or for any time period? SPCS will print call sheets, labels, cards, route sheets, service reminder notices, termite renewal notices, and/or service ticket/invoices for customers that are scheduled for any time period you specify! Want to know what customers are due for a specific time frame in a certain area or zip code? Or what customers are due that are quarterly or annual, contract or no contract, commercial or residential, and on a certain route? SPCS can do all of this and much more. For example, you want to see all the customers due next month that are quarterly and in a certain zip code or area, SPCS does it in a few seconds! AND IT'S EASY!

Need to provide some extra services for this next appointment service only? SPCS does it easily and after service is performed the item will not appear on their next invoiced service. Need to put a customer on the schedule for a special service or retreat? SPCS does it quickly and without affecting the customer's regularly scheduled service date(s).

No other software offers the ease of use and flexibility. With the on-screen scheduling features in SPCS you'll never miss another customer's service again!

## Service Ticket/Invoices

Handwriting or typing invoices for customers is a very time consuming process. Time that could be better spent selling or servicing customers. SPCS automates this process by easily creating and printing tickets for customers due for any time period you specify! Some of the many SPCS invoicing features include:

- Generate and print invoices automatically for any date range.
- Create invoices one at a time when needed.
- Add, change, and delete items and/or charges on any invoice.
- Quickly reprint individual invoices or any group of invoices.
- Track chemical usage for each job.
- Keep unlimited notes for any particular job.
- Optionally print previous balance information on invoices.

In addition, any number of service items can be made to appear on the invoice automatically. For example, a customer's regular service can consist of roaches, fleas, mice, and any other additional service you may offer. All services are automatically itemized on the invoice with totals including tax (if applicable).

#### **Payments**

The payment entry features allow you to enter payments for a specific invoice or apply a single payment across numerous invoices with the click of a button.

SPCS also allows you to enter advanced or pre-payments and later apply those payments to specific invoices.

SPCS provides an easy method for finding specific payments. You can locate payments by Date, Check #, or Customer #. You can also easily modify or delete an existing payment if needed.

## **Service & Payment History**

Ever need to find an old invoice, or find out what chemicals that were used on a job? Perhaps a customer wants to know what items they were charged for and the date the service was performed. The SPCS invoicing features provide the solutions to these and many other problems. The ease and flexibility of SPCS makes managing invoices and finding information a task requiring little effort.

SPCS will show the complete service history of any customer on screen or to the printer instantly with the click of a button.

Unlike many systems the invoicing and payment features in SPCS are very flexible. You can modify invoices as needed, adding, changing, or deleting charges and service descriptions to any invoice at any time. You can also print or reprint multiple copies of invoices whenever needed.

Writing or typing up invoices is one of the most time consuming tasks for any pest control operation. SPCS eliminates this problem by automating the whole process.

## **Chemical Tracking**

Record keeping for chemical use is becoming more of a concern for many pest control operators. To help meet these requirements the chemical tracking features in SPCS allow you to log any number of different chemicals and quantities for a particular job.

Chemical tracking information includes:

- Chemical name
- Manufacturer
- EPA registration #
- Diluted & Actual Quantities used
- Targeted pests
- Application methods
- Locations treated
- Dosage Rate

There are a number of chemical usage reports available. Each report can be run for any date range you specify. Chemical usage reports include all chemicals used, quantities, product names, manufacturers, EPA registration numbers, and the number of jobs. You can also print chemical usage reports for any customer on demand.

Many states are demanding more and more information when it comes to chemical use and record keeping. The chemical tracking features in SPCS make it much easier to comply with these state and federal regulations. Many state specific chemical usage reports are included in SPCS.

## Structural Pest Control System for Pocket PC

SPCS CE is an optional addition to the SPCS desktop software designed to run on Pocket PC's or any mobile or handheld device running Windows CE or Windows Mobile. Using SPCS CE, technicians can:

- Post work completed and enter payments received.
- Enter chemicals or products used.
- Enter notes and/or comments.
- Get customer signatures.
- Print invoices/receipts.
- Add extra services and charges if needed.
- Add new customers on the fly.

The technician's entire schedule and all the information needed to service their accounts is available on the handheld. When the handheld is plugged into the desktop computer all the work completed is uploaded and posted into SPCS automatically!

**Multiple Handhelds** - There is no limit to the number of devices you can install SPCS CE on as long as they are installed for the same company/person that holds the license for SPCS for Windows.

**Printing** – If you have a portable printer, SPCS CE will print an invoice/receipt on plain paper that includes all charges and services rendered, chemical usage, payments received, and the customer's signature (if applicable).

\*\*RDF Software does not sell Pocket PC's. You can purchase Pocket PC's at most computer and office supply stores.

## Reports

SPCS includes many reports to help you analyze what's going on in your business. All reports can be previewed on screen before printing.

### Just a few of the many reports available:

- Aged Accounts Receivable Reports
- Billing Statements in a variety of formats
- Service Production Reports
- Chemical Usage Reports many state specific
- Market Analysis and New Sales Reports
- Postcards & Mailing Labels
- Form Letters with Mail Merge
- Collection Reports
- Annual Value by Customer Reports
- Custom Customer Information Reports

- Wide variety of Sales and Income Reports
- Sales Tax Reports by Receipt or Sales
- Service Item Reports
- Route Sheets and Call Sheets
- Daily Route Worksheet
- Commission Reports for Salesmen & Technicians
- Cancelled Customers & Services Reports
- Route Analysis Reports
- Previous Year Comparison Reports
- Wood Destroying Insect Reports for many states

#### Other Benefits Include:

- Quickbooks link to transfer customers, invoices, and payments into Quickbooks®.
- Easy to use expense tracking with numerous reports including Profit & Loss.
- Credit Memos for crediting customer balances or writing off bad debt.
- Quantity & Rate calculation available on invoices.
- Credit Card information entry area that is accessible only by users with appropriate access level.
- Full featured Word Processor for creating form letters with mail merge, proposals, contracts, and professional looking correspondence. Easily add your logo to these documents!
- Ability to block time on the schedule for meetings, doctor appointments, vacation, etc.
- Optionally apply finance charges and late fees when sending Billing Statements.
- View online map of service address at Google Map with ease.
- Email and broadcast email capabilities. Imagine the time and money you will save sending service reminder and termite renewal notices via email!
- Simple data backup and restore.
- Optional password protections with user access levels, and much, much more!

The Structural Pest Control System is not just an accounting package for recurring invoices, it's much more. Our software contains the most flexible and innovative scheduling features available. SPCS keeps track of a wealth of information for each client and gives you the ability to manage your accounts with the versatility of many contact manager software packages. If you have an idea call us, we will try to develop it for your future success.

#### **System Requirements:**

Pentium Computer with Microsoft Windows® 98/ME/2000/NT/XP/Vista or higher

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## A few words from some of our customers...

"Highly recommended. Many of our members use SPCS including myself, the Vice President, and the Treasurer. RDF Software has a lot of happy customers in our association and I highly recommend SPCS for anyone wanting to purchase software for their business".

Robert Psenka Personal Pest Control Services President, Greater Houston Pest Control Association

"After reviewing a multitude of software packages for PCO's I chose SPCS. Being familiar with computers and software I knew exactly what I was looking for and SPCS fit the bill. The training for my employees was minimal and the support has been terrific. The system is powerful enough to do everything we need and then some. SPCS is by far the best software I've seen for pest control businesses."

Tom Collier Hartz Pest Control

"I am writing you simply to say THANK YOU for SPCS. We have been in the pest control industry since 1967 and I have used seven different pest control software packages but SPCS is the only package that has completely satisfied my staff and myself and it actually helped our operation run smoother with less time in front of our computers."

Patrick Walsh Van Wal Services

"Employees love the program. Immediately started saving money"

Ira Griffen Classic Pest Control

"SPCS is so easy to learn and use. It does everything we need and the support has been great. The amount of time I spend doing office work has been cut in half!"

Debbie Richburg
Texas A1 Pest Control & Termite Co.

"SPCS does everything I need and does it faster and easier than any other program I've seen. The scheduling features alone make it worth the already low price. SPCS is so flexible that I was able to continue doing business the way I always have without having to adapt to somebody else's methods. The easy to follow screens and menus make learning the system a breeze. I highly recommend it"

Jack Moran Lone Star Pest Control Service

Talk to a few of our customers!

Robert Psenka

Personal Pest Control Services

281-342-9191 Houston, TX

Rachel Levy

Aladdin Pest Control

516-248-6350 Great Neck, NY

**Brooks Taylor** 

**BugRunners Pest Control** 

941-766-9245 Punta Gorda, FL

Cleve Voiers

At Your Service Exterminators

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Tom Collier Hartz Pest Control

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**Nancy Simmons** 

Simmons Pest Management

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Preventive Pest Control

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Blankenship & Sons Pest Control, Inc.

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**Bob Sanchez** 

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Larry Wasylchak

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Debbie Richburg

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Jon Bowles

**Eleventh Hour Enterprises** 

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**Bruce James** 

Falcon Pest Control Services Inc.

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Steve Wright

ABCO Pest Control

954-782-6294

Pompano Beach, FL

Rich Goff

**Bug-Goff Exterminating** 

412-563-2355 Pittsburg, PA

If you need more references please call!